

TRX Enterprise™

The New Standard for Food Equipment Dealer Software

What our customers are saying about TRX Enterprise™

TIMING IS EVERTHING

"In this environment, saving money is impractical. However, we accomplished this impossibility with TRX Enterprise™."

"For several years TRX Integration, Inc. contacted Charles Sperry, Baring Industries' president, trying to persuade him to look at TRX Enterprise™, an ERP system designed for Foodservice Equipment & Supply Distribution. Baring Industries, a leader in Foodservice and Laundry Equipment finally gave Glen Juliano, president of TRX, an audience in May of 2007 under my guidance as their new Controller."

"On October 1, 2008, as our industry had begun to feel the effects of the downward spiraling economy, the big day came; Baring went live on TRX Enterprise™. If you are waiting to hear the horrors of switching from a DOS based ERP to an Oracle/Windows program, everything that could have gone wrong did not. The slumber parties had finally paid off. In my experience, preparation is the main ingredient to a smooth conversion. Having gone through several conversions in times past, I knew the pitfalls and the TRX team managed the rest. We did have our share of late nights as I mentioned, but it paid off big time. TRX changed our work flow for the better."

"Previously, after quoting projects in AutoQuotes, our Purchasing Department would have to enter the data into Project Control, our legacy system, for processing. Unlike no other, TRX has an AutoQuotes interface. After bidding projects, the schedule of values is now imported directly into TRX Enterprise™ from AutoQuotes. Our Purchasing Department of six employees is now four. In the Accounting Department, typing up the second page of the AIA schedule was a task. We had two billing clerks, one for AIA billing and the other for parts billing. Now, TRX does the work, thus consolidating these positions into one. It was not our intention to shrink the workforce, yet TRX Enterprise™ made it possible. In all, between Purchasing, Accounting and the cost of maintaining our prior system, TRX has returned 60% of our investment in TRX Enterprise™ in the first year of production. This is great timing, considering the deceleration in our industry and our current economy."

Gabriel Augustin, Controller

Baring Industries a Division of Electrolux Professional, Inc.

Buying Group: EDI

PARTNERING FOR THE FUTURE

"With two showrooms, a growing service business and solid project work, Equipment Plus simply outgrew our old system. We needed a company that would partner with us to grow the business instead of the typical install and run. When searching for a package that was committed to food service, affordable and dynamically changing for our industry, TRX Enterprise™ was the only choice."

Robbie Taylor, President

Equipment Plus Foodservice

Buying Group: NISSCO

INDUSTRY SPECIFIC SOLUTION

"The foodservice equipment distribution industry is a very complex mixture of contracting, retail and wholesale transactions. Most business software focuses on one or two of these business types."

"TRX software is designed specifically for the food service equipment dealer community. By being aware of the dealer transactional needs, TRX has integrated the need for contractual, AIA type billing capability with project development and management processes via AutoQuotes compatibility."

"TRX programmers are unlike the typical accounting software support personnel. If a requested change in the software code makes sense and is beneficial to the target industry, that change will probably be implemented in future updates."

"No other accounting, inventory, billing, project management software is more in tune with our industry specific needs than is TRX Enterprise™ software."

Harold Farley, President

Federal Equipment Dealers, Inc.

Buying Group: NAFED

LEADING EDGE TECHNOLOGY

"TRX Enterprise™ has made life a lot easier at Beltram. With the AutoQuotes interface, Contracts management and web suites, we were able to take advantage of opportunities that would have been impossible a few years ago. We have taken a quantum leap forward in business automation and TRX Enterprise™ is at the core."

Dan Beltram CEO

Beltram Food Services Group

Buying Group: EDI

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